



# Corporate Valuation

A realistic valuation can increase acquisition success

Whether the business valuation is more of a science or an art remains an open question. What is certain is that there is a confusing variety of valuation methods, almost all of which are justified in different constellations.

Many company acquisitions do not create any value for the acquirer because the purchase price paid is too high. Often the owners have an unrealistically (high) idea of the value of their company and therefore transactions that make sense are unlikely to be signed.

We translate the economic prospects of a company into realistic financial plans, which form the basis of every company valuation.

- Together we work out the financial planning after having independently recorded the historical data.
- We provide information on comparable transactions in the past and the peer group comparison.
- We process this information into a consistent report.

**“At enable2grow, we have the theoretical tools and the necessary transaction data to carry out a valuation according to standard market procedures. As experienced negotiation advisors and financial experts, we build bridges in deadlocked discussions about the purchase price with the help of customised transaction structuring, so that buyers and sellers can still move toward each other and ultimately come to an agreement.”**



**Dr. Stephan Bülow** | Senior Advisor, M&A expert

Stephan has always been a “deal maker” who offers integrated management consulting and corporate finance services for facilitating shareholder changes in the best possible way. In this role, Stephan has been advising both investors and owners and has already managed to close deals worth more than €2bn. He also has a track record as a hands-on Private Equity director. In addition, he successfully executed 3x “buy and builds” as investor and CEO. → [in](#)

Ready for the next step? Contact us for an informal exchange at **+49 30 25 76 20 52 72** or book us [here](#).