



# Commercial & Vendor Due Diligence

Comprehensive due diligence can reduce risk and create relevant KPIs

Company acquisitions need to be well thought out and well examined. There is a lot of value involved and the company often undergoes far-reaching changes every time there are new shareholders.

Due diligence applies to buyers who want to have insights into the business model, market position, organisational performance and earnings dynamics within the framework of a Commercial Due Diligence ("CDD"), and also for sellers, within the framework of a Vendor Due diligence ("VDD"). Both parties want a third party to analyse the finances, and both have similar questions and preparatory work for the buyers' later CDD.

At enable2grow, we bring a rare combination of skills to the table, including strategic positioning, developing meaningful systems for key performance indicators and being able to recognise financial correlations. This is done together with our clients and not in an "ivory tower" so that all relevant information is taken into account and evaluated.

**Our due diligence reports are correspondingly informative. Not measured by the sheer number of pages, but measured by a stringent derivation, the comprehensible separation of important and unimportant issues and a clear and comprehensible presentation.**



**Dr. Stephan Bülow** | Senior Advisor, M&A expert

Stephan has always been a "deal maker" who offers integrated management consulting and corporate finance services for facilitating shareholder changes in the best possible way. In this role, Stephan has been advising both investors and owners and has already managed to close deals worth more than €2bn. He also has a track record as a hands-on Private Equity director. In addition, he successfully executed 3x "buy and builds" as investor and CEO. → [in](#)

Ready for the next step? Contact us for an informal exchange at **+49 30 25 76 20 52 72** or book us [here](#).